



PERFORMANCE STATISTICS

TARGET LIFESTYLE STRATEGIES (ANNUITY)

JANUARY 2018

The Governed Portfolios shown below are the building blocks of our Target Annuity Lifestyle Strategies. These strategies aim to deliver above inflation growth in the value of the fund at retirement, whilst taking a level of risk consistent with the chosen category. As you progress through our Target Lifestyle Strategies you will be invested in the Governed Portfolios appropriate depending on your time to retirement.

Risk Category	Your Lifestyle Journey			
	At 15 yrs +	At 10 yrs	At 5 yrs	Retirement
Cautious	Governed Portfolio 1	Governed Portfolio 2	Governed Portfolio 3	RLP Annuity
Moderately Cautious	Governed Portfolio 4	Governed Portfolio 5	Governed Portfolio 3	RLP Annuity
Balanced	Governed Portfolio 4	Governed Portfolio 5	Governed Portfolio 6	RLP Annuity
Moderately Adventurous	Governed Portfolio 7	Governed Portfolio 5	Governed Portfolio 6	RLP Annuity
Adventurous	Governed Portfolio 7	Governed Portfolio 8	Governed Portfolio 9	RLP Annuity

The mix of assets held within each portfolio is reviewed regularly by our Investment Advisory Committee (IAC) as part of our governance process. For details of the latest asset allocations and minutes of the committee meetings, please refer to our website at royallondon.com/pensioninvestments.

Equity management options

Each strategy invests the equity portion in an actively managed global equity fund, the RLP Global Managed fund. However there are alternative tracker and active equity management options if you prefer.

Tracker funds, also known as passive funds, aim to perform in line with a market index such as the FTSE All Share index. They do this by investing in either all (full replication) or a representation (partial replication) of the index constituents. Tracker funds tend to be low cost as this replication is generally done automatically and does not require the same level of research as active management.

Actively managed funds aim to outperform the market index by employing fund managers and research teams to make tactical decisions on which stocks or sectors to invest in. They tend to have higher charges than tracker funds in line with the extra resource required to run these funds. It should be remembered that a higher charge does not guarantee better returns.

- **Tracker** – the tracker version invests the equity portion of each portfolio in a global equity tracker fund, the RLP/BlackRock Aquila Global Blend fund.
- **Active** – the active version invests the equity portion of each portfolio in an actively managed global equity fund of funds, the RLP Global Blend Core Plus (Rathbone Global Alpha) fund.

The equity portion of each portfolio is invested 50% UK equities and 50% overseas equities. This allocation is reviewed regularly by our IAC. Each portfolio is rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes. Performance for each of the options detailed is shown overleaf.

CAUTIOUS LIFESTYLE STRATEGY

This strategy aims to deliver above inflation growth in the value of the fund and income at retirement, assuming 25% is taken in cash and 75% is used to purchase an annuity. The strategy aims to invest with a level of risk consistent with a cautious risk attitude.

Performance at 31.12.2017

Past performance is not a guide to the future. Prices can fall as well as rise meaning you may not get back the value of your original investment. Investment returns may fluctuate and are not guaranteed.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17	31.12.15 31.12.16	31.12.14 31.12.15	31.12.13 31.12.14	31.12.12 31.12.13	3 years	5 years
	% Chg	% Chg	% Chg	% Chg	% Chg		
Governed Portfolio 1	8.09	14.26	3.14	9.60	14.21	8.39	9.77
Composite benchmark	7.92	15.91	1.86	9.68	11.92	8.40	9.35
Difference	0.17	-1.65	1.28	-0.08	2.29	-0.01	0.42
Governed Portfolio 2 (Annuity)	6.85	13.40	2.46	9.97	11.13	7.47	8.69
Composite benchmark	6.55	14.55	1.36	10.18	9.05	7.34	8.25
Difference	0.30	-1.15	1.10	-0.21	2.08	0.13	0.44
Governed Portfolio 3 (Annuity)	3.88	10.02	1.36	8.75	4.89	5.02	5.73
Composite benchmark	3.44	10.32	0.33	9.45	3.33	4.61	5.30
Difference	0.44	-0.30	1.03	-0.70	1.56	0.41	0.43
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A
Benchmark	1.33	8.02	N/A	N/A	N/A	N/A	N/A
Difference	1.81	-0.41	N/A	N/A	N/A	N/A	N/A

Cautious Tracker Lifestyle Strategy

Performance of portfolios with the RLP/BlackRock Aquila Global Blend fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17	31.12.15 31.12.16	31.12.14 31.12.15	31.12.13 31.12.14	31.12.12 31.12.13	3 years	5 years
	% Chg	% Chg	% Chg	% Chg	% Chg		
Governed Portfolio 1	7.69	16.04	2.27	9.86	13.43	8.51	9.75
Governed Portfolio 2 (Annuity)	6.53	14.80	1.79	10.18	10.72	7.56	8.71
Governed Portfolio 3 (Annuity)	3.75	10.56	1.09	8.84	4.65	5.06	5.72
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Cautious Active Lifestyle Strategy

Performance of portfolios with the RLP Global Blend Core Plus (Rathbone Global Alpha) fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17	31.12.15 31.12.16	31.12.14 31.12.15	31.12.13 31.12.14	31.12.12 31.12.13	3 years	5 years
	% Chg	% Chg	% Chg	% Chg	% Chg		
Governed Portfolio 1	8.94	10.87	4.77	9.09	13.95	8.16	9.48
Governed Portfolio 2 (Annuity)	7.53	10.69	3.74	9.57	11.12	7.28	8.49
Governed Portfolio 3 (Annuity)	4.16	8.89	1.86	8.59	4.81	4.92	5.63
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Source: Lipper, bid to bid, as at 31.12.2017, Royal London, as at 31.12.2017. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note that the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.

MODERATELY CAUTIOUS LIFESTYLE STRATEGY

This strategy aims to deliver above inflation growth in the value of the fund and income at retirement, assuming 25% is taken in cash and 75% is used to purchase an annuity. The strategy aims to invest with a level of risk consistent with a moderately cautious risk attitude.

Performance at 31.12.2017

Past performance is not a guide to the future. Prices can fall as well as rise meaning you may not get back the value of your original investment. Investment returns may fluctuate and are not guaranteed.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 4	9.62	15.08	3.77	8.28	17.22	9.38
Composite benchmark	9.33	16.89	2.35	8.26	14.77	9.36	10.20
Difference	0.29	-1.81	1.42	0.02	2.45	0.02	0.48
Governed Portfolio 5 (Annuity)	8.28	14.27	3.07	9.01	14.16	8.44	9.67
Composite benchmark	7.99	15.71	1.82	9.10	11.81	8.35	9.18
Difference	0.29	-1.44	1.25	-0.09	2.35	0.09	0.49
Governed Portfolio 3 (Annuity)	3.88	10.02	1.36	8.75	4.89	5.02	5.73
Composite benchmark	3.44	10.32	0.33	9.45	3.33	4.61	5.30
Difference	0.44	-0.30	1.03	-0.70	1.56	0.41	0.43
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A
Benchmark	1.33	8.02	N/A	N/A	N/A	N/A	N/A
Difference	1.81	-0.41	N/A	N/A	N/A	N/A	N/A

Moderately Cautious Tracker Lifestyle Strategy

Performance of portfolios with the RLP/BlackRock Aquila Global Blend fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 4	9.10	17.29	2.70	8.60	16.24	9.52
Governed Portfolio 5 (Annuity)	7.85	16.08	2.20	9.28	13.38	8.55	9.65
Governed Portfolio 3 (Annuity)	3.75	10.56	1.09	8.84	4.65	5.06	5.72
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Moderately Cautious Active Lifestyle Strategy

Performance of portfolios with the RLP Global Blend Core Plus (Rathbone Global Alpha) fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 4	10.70	11.02	5.76	7.67	16.90	9.12
Governed Portfolio 5 (Annuity)	9.17	10.88	4.70	8.50	13.90	8.21	9.38
Governed Portfolio 3 (Annuity)	4.16	8.89	1.86	8.59	4.81	4.92	5.63
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Source: Lipper, bid to bid, as at 31.12.2017, Royal London, as at 31.12.2017. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note that the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.

BALANCED LIFESTYLE STRATEGY

This strategy aims to deliver above inflation growth in the value of the fund and income at retirement, assuming 25% is taken in cash and 75% is used to purchase an annuity. The strategy aims to invest with a level of risk consistent with a balanced risk attitude.

Performance at 31.12.2017

Past performance is not a guide to the future. Prices can fall as well as rise meaning you may not get back the value of your original investment. Investment returns may fluctuate and are not guaranteed.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 4	9.62	15.08	3.77	8.28	17.22	9.38
Composite benchmark	9.33	16.89	2.35	8.26	14.77	9.36	10.20
Difference	0.29	-1.81	1.42	0.02	2.45	0.02	0.48
Governed Portfolio 5 (Annuity)	8.28	14.27	3.07	9.01	14.16	8.44	9.67
Composite benchmark	7.99	15.71	1.82	9.10	11.81	8.35	9.18
Difference	0.29	-1.44	1.25	-0.09	2.35	0.09	0.49
Governed Portfolio 6 (Annuity)	5.74	11.58	2.08	8.06	8.35	6.39	7.11
Composite benchmark	5.37	11.91	0.91	8.65	6.48	5.96	6.60
Difference	0.37	-0.33	1.17	-0.59	1.87	0.43	0.51
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A
Benchmark	1.33	8.02	N/A	N/A	N/A	N/A	N/A
Difference	1.81	-0.41	N/A	N/A	N/A	N/A	N/A

Balanced Tracker Lifestyle Strategy

Performance of portfolios with the RLP/BlackRock Aquila Global Blend fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 4	9.10	17.29	2.70	8.60	16.24	9.52
Governed Portfolio 5 (Annuity)	7.85	16.08	2.20	9.28	13.38	8.55	9.65
Governed Portfolio 6 (Annuity)	5.49	12.58	1.59	8.22	7.91	6.45	7.09
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Balanced Active Lifestyle Strategy

Performance of portfolios with the RLP Global Blend Core Plus (Rathbone Global Alpha) fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 4	10.70	11.02	5.76	7.67	16.90	9.12
Governed Portfolio 5 (Annuity)	9.17	10.88	4.70	8.50	13.90	8.21	9.38
Governed Portfolio 6 (Annuity)	6.28	9.63	2.98	7.77	8.20	6.25	6.94
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Source: Lipper, bid to bid, as at 31.12.2017, Royal London, as at 31.12.2017. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note that the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.

MODERATELY ADVENTUROUS LIFESTYLE STRATEGY

This strategy aims to deliver above inflation growth in the value of the fund and income at retirement, assuming 25% is taken in cash and 75% is used to purchase an annuity. The strategy aims to invest with a level of risk consistent with a moderately adventurous risk attitude.

Performance at 31.12.2017

Past performance is not a guide to the future. Prices can fall as well as rise meaning you may not get back the value of your original investment. Investment returns may fluctuate and are not guaranteed.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 7	10.39	15.90	4.28	6.99	20.66	10.08
Composite benchmark	10.57	17.66	2.94	6.61	18.28	10.21	11.04
Difference	-0.18	-1.76	1.34	0.38	2.38	-0.13	0.44
Governed Portfolio 5 (Annuity)	8.28	14.27	3.07	9.01	14.16	8.44	9.67
Composite benchmark	7.99	15.71	1.82	9.10	11.81	8.35	9.18
Difference	0.29	-1.44	1.25	-0.09	2.35	0.09	0.49
Governed Portfolio 6 (Annuity)	5.74	11.58	2.08	8.06	8.35	6.39	7.11
Composite benchmark	5.37	11.91	0.91	8.65	6.48	5.96	6.60
Difference	0.37	-0.33	1.17	-0.59	1.87	0.43	0.51
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A
Benchmark	1.33	8.02	N/A	N/A	N/A	N/A	N/A
Difference	1.81	-0.41	N/A	N/A	N/A	N/A	N/A

Moderately Adventurous Tracker Lifestyle Strategy

Performance of portfolios with the RLP/BlackRock Aquila Global Blend fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 7	9.80	18.44	3.02	7.38	19.49	10.23
Governed Portfolio 5 (Annuity)	7.85	16.08	2.20	9.28	13.38	8.55	9.65
Governed Portfolio 6 (Annuity)	5.49	12.58	1.59	8.22	7.91	6.45	7.09
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Moderately Adventurous Active Lifestyle Strategy

Performance of portfolios with the RLP Global Blend Core Plus (Rathbone Global Alpha) fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 7	11.59	11.35	6.58	6.29	20.30	9.81
Governed Portfolio 5 (Annuity)	9.17	10.88	4.70	8.50	13.90	8.21	9.38
Governed Portfolio 6 (Annuity)	6.28	9.63	2.98	7.77	8.20	6.25	6.94
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Source: Lipper, bid to bid, as at 31.12.2017, Royal London, as at 31.12.2017. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note that the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.

ADVENTUROUS LIFESTYLE STRATEGY

This strategy aims to deliver above inflation growth in the value of the fund and income at retirement, assuming 25% is taken in cash and 75% is used to purchase an annuity. The strategy aims to invest with a level of risk consistent with an adventurous risk attitude.

Performance at 31.12.2017

Past performance is not a guide to the future. Prices can fall as well as rise meaning you may not get back the value of your original investment. Investment returns may fluctuate and are not guaranteed.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 7	10.39	15.90	4.28	6.99	20.66	10.08
Composite benchmark	10.57	17.66	2.94	6.61	18.28	10.21	11.04
Difference	-0.18	-1.76	1.34	0.38	2.38	-0.13	0.44
Governed Portfolio 8 (Annuity)	9.80	15.43	3.60	7.80	17.43	9.49	10.69
Composite benchmark	9.42	17.05	2.28	7.71	15.15	9.41	10.19
Difference	0.38	-1.62	1.32	0.09	2.28	0.08	0.50
Governed Portfolio 9 (Annuity)	6.92	13.08	2.34	7.87	11.35	7.35	8.24
Composite benchmark	6.53	13.96	1.16	8.13	9.43	7.08	7.76
Difference	0.39	-0.88	1.18	-0.26	1.92	0.27	0.48
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A
Benchmark	1.33	8.02	N/A	N/A	N/A	N/A	N/A
Difference	1.81	-0.41	N/A	N/A	N/A	N/A	N/A

Adventurous Tracker Lifestyle Strategy

Performance of portfolios with the RLP/BlackRock Aquila Global Blend fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 7	9.80	18.44	3.02	7.38	19.49	10.23
Governed Portfolio 8 (Annuity)	9.26	17.72	2.50	8.14	16.44	9.64	10.66
Governed Portfolio 9 (Annuity)	6.58	14.52	1.64	8.09	10.71	7.44	8.22
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Adventurous Active Lifestyle Strategy

Performance of portfolios with the RLP Global Blend Core Plus (Rathbone Global Alpha) fund replacing the RLP Global Managed fund for equity content.

Portfolio Name	Percentage Change					Compound Annual Growth Rate (%)	
	31.12.16 31.12.17 % Chg	31.12.15 31.12.16 % Chg	31.12.14 31.12.15 % Chg	31.12.13 31.12.14 % Chg	31.12.12 31.12.13 % Chg	3 years	5 years
	Governed Portfolio 7	11.59	11.35	6.58	6.29	20.30	9.81
Governed Portfolio 8 (Annuity)	10.92	11.22	5.64	7.18	17.14	9.22	10.34
Governed Portfolio 9 (Annuity)	7.64	10.32	3.64	7.46	11.16	7.16	8.01
RLP Annuity	3.14	7.61	N/A	N/A	N/A	N/A	N/A

Source: Lipper, bid to bid, as at 31.12.2017, Royal London, as at 31.12.2017. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note that the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.



Royal London

1 Thistle Street, Edinburgh EH2 1DG

royallondon.com

All literature about products that carry the Royal London brand is available in large print format on request to the Marketing Department at Royal London, 1 Thistle Street, Edinburgh EH2 1DG.
All of our printed products are produced on stock which is from FSC® certified forests.

Source: FTSE International Limited ("FTSE") © FTSE 2016. "FTSE®" is a trade mark of the London Stock Exchange Group companies and is used by FTSE International Limited under licence. All rights in the FTSE indices and/or FTSE ratings vest in FTSE and/or its licensors. Neither FTSE nor its licensors accept any liability for any errors or omissions in the FTSE indices and/or FTSE ratings or underlying data. No further distribution of FTSE Data is permitted without FTSE's express written consent.

The Royal London Mutual Insurance Society Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. The firm is on the Financial Services Register, registration number 117672. It provides life assurance and pensions. Registered in England and Wales number 99064. Registered office: 55 Gracechurch Street, London, EC3V 0RL. Royal London Marketing Limited is authorised and regulated by the Financial Conduct Authority and introduces Royal London's customers to other insurance companies. The firm is on the Financial Services Register, registration number 302391. Registered in England and Wales number 4414137. Registered office: 55 Gracechurch Street, London, EC3V 0RL. Royal London Corporate Pension Services Limited is authorised and regulated by the Financial Conduct Authority and provides pension services. The firm is on the Financial Services Register, registration number 460304. Registered in England and Wales number 5817049. Registered office: 55 Gracechurch Street, London, EC3V 0RL.